




# SEAN P. SULLIVAN

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## RESEARCH INTERESTS

I study subject matters at the intersection of law, economics, and statistics, including evidence law, antitrust and business law, and legal decision-making.

## EDUCATION

**University of Virginia School of Law**, Charlottesville, VA  
MAY 2013 J.D., *Order of the Coif*

**University of Virginia**, Charlottesville, VA  
DEC 2011 Ph.D. in Economics  
JAN 2007 M.A. in Economics

**George Mason University**, Fairfax, VA  
JAN 2007 M.S. in Statistical Science  
JAN 2005 B.S. in Economics, *summa cum laude*

## EMPLOYMENT

**University of Iowa College of Law**, Iowa City, IA  
2017– Associate Professor

**Bureau of Competition, Federal Trade Commission**, Washington, D.C.  
2013–17 Attorney

**Department of Economics, University of Virginia**, Charlottesville, VA  
2008–11 Researcher and Program Developer, Experimental Economics Lab  
2005–08 Recitation Instructor

**Congressional Budget Office**, Washington, D.C.  
2005 Summer Associate

## PUBLICATIONS

- 2017 Experimental Economics and the Law (with C. Holt), in 1 *Oxford Handbook of Law and Economics* 78 (Francesco Parisi ed., Oxford University Press 2017).
- 2016 Why Wait to Settle? An Experimental Test of the Asymmetric Information Hypothesis, 59 *Journal of Law & Economics* 497 (2016).
- 2016 What Structural Presumption? Reuniting Evidence and Economics on the Role of Market Concentration in Horizontal Merger Analysis, 42 *Journal of Corporation Law* 403 (2016).
- 2015 Probative Inference from Phenomenal Coincidence: Demystifying the Doctrine of Chances, 14 *Law, Probability & Risk* 27 (2015).
- 2013 Empowering Market Regulation of Agricultural Animal Welfare through Product Labeling, 19 *Animal Law Review* 391 (2013).
- 2012 Water Externalities: Tragedy of the Common Canal (with C. Holt, C. Mallow, and C. Johnson), 78 *Southern Economic Journal* 1142 (2012).
- 2011 An Experimental Study of Settlement Delay in Pretrial Bargaining with Asymmetric Information, *Dissertation: University of Virginia*, UMI PUB. NO. 3501713 (2011).
- 2010 Measurement Error in Criminal Justice Data (with J. Pepper and C. Petrie), in *Handbook of Quantitative Criminology* 353 (A. Piquero and D. Weisburd eds., Springer 2010).

## WORKING PAPERS

- 2017 A Likelihood Story: The Theory of Legal Fact-Finding
- 2016 Powers Without Power: Game Theory and the Nondelegation Principle
- 2012 The Practice of Legal Bargaining: Economic Theory

## AWARDS, GRANTS & FELLOWSHIPS

- 2013 John M. Olin Prize in Law & Economics
- 2013 Society of the Cincinnati, Augustine J. Todd Scholarship
- 2012 First Place, Bob Barker Animal Law Writing Competition
- 2011 Best Appellate Brief (UVa Law, section-wide)
- 2009 NSF SES 0922513 “Experimental Analysis of Settlement Delay”
- 2009 Dissertation-Year Fellowship, Graduate School of Arts & Sciences
- 2009 Bankard Predoctoral Fellowship in Political Economy\*
- 2008–2010 John M. Olin Foundation, Law & Economics Scholarship
- 2007–2008 University of Virginia MasterCard Fellowship
- 2007 Academic Excellence Award for Graduate Statistics
- 2005–2008 Governor’s Fellowship in Economics
- 2006 Wall Street Journal Award in Economics
- 2004–2005 Faculty-Student Research Apprenticeship Grant

## CONFERENCE PRESENTATIONS

- 2017 A Likelihood Story: The Theory of Legal Fact-Finding, *American Law and Economics Association*, New Haven, CT, May 2017.
- 2013 Probative Inference from Phenomenal Coincidence: Demystifying the Doctrine of Chances, *American Law and Economics Association*, Nashville, TN, May 2013.
- 2012 Does Asymmetric Information Delay Settlement? Evidence from an Experimental Study,\*\* *American Law and Economics Association*, Palo Alto, CA, June 2012.
- 2011 Experimental Study of Settlement Delay under Asymmetric Information, *Southern Economic Association*, Washington, D.C., November 2011.
- 2009 Water Externalities: Tragedy of the Common Canal (with C. Holt, C. Mallow, and C. Johnson), *Economic Science Association*, Tuscon, AZ, November 2009.
- 2005 Tantrums, Games and Ideologues: A Probabilistic Interpretation of Behavior on the Supreme Court (with R. L. Dudley),\*\* *Innovations*, George Mason University, 2005. (Winner of Best Research Project Award)
- 2004 Justice Blackmun: Why the Change? (with R. L. Dudley),\*\* *Innovations and Graduate & Faculty Research Celebration*, George Mason University, 2004.

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\* Declined for Dissertation Year Fellowship of the Graduate School of Arts and Sciences.

\*\* Poster session presentation.

## TEACHING EXPERIENCE

**Batten School of Public Policy, University of Virginia, Charlottesville, VA**  
F 2008 Introduction to Research Methods & Data Analysis, TA

**Department of Economics, University of Virginia, Charlottesville, VA**  
S 2008 Introductory Econometrics, TA  
F 2007 Environmental Economics, TA  
S 2007 Law & Economics, TA  
F 2006 Intermediate Microeconomics, TA  
S 2006 Introductory Macroeconomics, TA  
F 2005 Introductory Microeconomics, TA

All listed teaching assistance positions included responsibility for the design and sole-teaching of substantive courses.

## REFEREE

American Law and Economics Review; Games and Economic Behavior; Journal of Economic Behavior & Organization; Journal of Empirical Legal Studies